



DENE B
INVESTMENTS LIMITED

Unaudited consolidated condensed interim results
for the six months ended 30 September 2017

Financial highlights

for the six months ended 30 September 2017

 **REVENUE FROM CONTINUING OPERATIONS** up R127 million **(11%)** to R1 292 million

 **NET PROFIT FROM CONTINUING OPERATIONS** up R9 million **(37%)** to R33 million


 **NET PROFIT** down R39 million to a loss of R32 million

 **EARNINGS PER SHARE FROM CONTINUING OPERATIONS** up 3,4 cents **(77%)** to 7,8 cents

 **EARNINGS PER SHARE** down 8,7 cents to a loss of 7,4 cents per share

 **HEADLINE PROFIT PER SHARE FROM CONTINUING OPERATIONS** up 3,5 cents **(81%)** to 7,8 cents

 **HEADLINE PROFIT PER SHARE** down 3,8 cents to a loss of 2,6 cents per share

 **NET ASSET VALUE PER SHARE** up **10 cents** to 404 cents

Statement of financial position

as at 30 September 2017

| | Unaudited 30 Sept 2017 R'000 | Unaudited 30 Sept 2016 R'000 |
|--|------------------------------------|------------------------------------|
| ASSETS | | |
| Non-current assets | 1 820 121 | 1 712 770 |
| Plant and equipment | 378 261 | 312 631 |
| Owner-occupied property | 460 842 | 435 345 |
| Investment property | 732 266 | 729 170 |
| Intangible assets | 46 729 | 22 583 |
| Goodwill | 23 765 | 42 872 |
| Other investments | 3 026 | 3 391 |
| Long-term receivables | 81 350 | 79 665 |
| Deferred tax | 93 882 | 87 113 |
| Current assets | 1 757 156 | 1 801 261 |
| Non-current assets held for sale | 1 560 | 16 034 |
| Loan receivables | – | 87 955 |
| Inventories | 776 257 | 839 335 |
| Trade and other receivables | 933 315 | 851 287 |
| Current tax asset | 2 498 | 2 120 |
| Cash and cash equivalents | 43 526 | 4 530 |
| Total assets | 3 577 277 | 3 514 031 |
| EQUITY AND LIABILITIES | | |
| Total equity | 1 734 376 | 1 688 475 |
| Stated capital | 1 450 888 | 1 448 501 |
| Reserves | 283 833 | 239 861 |
| Equity attributable to owners of the parent | 1 734 371 | 1 688 362 |
| Non-controlling interests | (345) | 113 |
| Non-current liabilities | 911 178 | 703 897 |
| Deferred tax liability | 12 323 | 5 009 |
| Post-employment medical aid benefits | 93 081 | 91 966 |
| Interest-bearing liabilities | 102 101 | 6 063 |
| Related party loan | 102 233 | – |
| Medium-term loan | 600 000 | 600 000 |
| Operating lease accruals | 1 440 | 859 |
| Current liabilities | 931 723 | 1 121 659 |
| Current tax payable | 3 646 | 1 460 |
| Post-employment medical aid benefits | 7 219 | 6 876 |
| Interest-bearing liabilities | 52 010 | 89 343 |
| Amounts owing to related party | – | 267 014 |
| Provisions | 15 691 | – |
| Trade and other payables | 629 581 | 657 534 |
| Bank overdrafts | 223 576 | 99 432 |
| Total liabilities | 1 842 901 | 1 825 556 |
| Total equity and liabilities | 3 577 277 | 3 514 031 |
| Net asset value | 1 734 371 | 1 688 362 |
| Net asset value per share after treasury shares (cents) | 404 | 394 |

Condensed statement of profit or loss and other comprehensive income

for the six months ended 30 September 2017

| | Note | Unaudited 6 months 30 Sept 2017 R'000 | Unaudited 6 months 30 Sept 2016 * R'000 |
|---|------|--|--|
| Revenue | | 1 292 063 | 1 165 071 |
| Gross profit | | 316 622 | 327 960 |
| Operating profit before finance costs | | 37 562 | 49 166 |
| Finance income | | – | 5 802 |
| Finance expenses | | (36 188) | (24 805) |
| Profit before tax | | 1 374 | 30 163 |
| Income tax income/(expense) | 3.1 | 31 529 | (6 062) |
| Profit for the period from continuing operations | | 32 903 | 24 101 |
| Loss from discontinued operations | 3.2 | (65 020) | (17 187) |
| (Loss)/Profit for the period | | (32 117) | 6 914 |
| Other comprehensive income: | | | |
| Foreign operations – foreign currency translation differences | | 1 878 | – |
| Total comprehensive (loss)/income for the period | | (30 239) | 6 914 |
| (Loss)/Profit attributable to: | | | |
| Owners of the parent | | (31 671) | 7 384 |
| Non-controlling interests | | (446) | (470) |
| | | (32 117) | 6 914 |
| Total comprehensive (loss)/income attributable to: | | | |
| Owners of the parent | | (29 793) | 7 384 |
| Non-controlling interests | | (446) | (470) |
| | | (30 239) | 6 914 |

* Comparatives were restated for discontinued operations (refer to note 3.2).

Condensed statement of cash flows

for the six months ended 30 September 2017

| | Note | Unaudited 6 months 30 Sept 2017 R'000 | Unaudited 6 months 30 Sept 2016 R'000 |
|--|------|--|--|
| Net cash flow from operating activities | | (114 986) | (160 424) |
| Net cash flow from investing activities | | (20 822) | (64 121) |
| Net cash flow from financing activities | 5.2 | (36 876) | 648 105 |
| Net (decrease)/increase in cash and cash equivalents | | (172 684) | 423 560 |
| Cash and cash equivalents at beginning of period | | (7 366) | (518 462) |
| Cash and cash equivalents at end of period | | (180 050) | (94 902) |

Statement of changes in equity

for the six months ended 30 September 2017

| | Stated capital R'000 | Other reserves R'000 | Retained income R'000 | Total R'000 | Non- controlling interest R'000 | Total equity R'000 |
|---|----------------------------|----------------------------|-----------------------------|------------------|--|--------------------------|
| Balance at 1 April 2016 | 1 717 286 | 242 999 | (10 522) | 1 949 763 | 583 | 1 950 346 |
| Total comprehensive profit for the period | - | - | 7 384 | 7 384 | (470) | 6 914 |
| Transactions with owners | | | | | | |
| Share buyback | (268 785) | - | - | (268 785) | - | (268 785) |
| Balance at 30 September 2016 | 1 448 501 | 242 999 | (3 138) | 1 688 362 | 113 | 1 688 475 |
| Balance at 1 April 2017 | 1 449 653 | 253 456 | 75 220 | 1 778 329 | 101 | 1 778 430 |
| Total comprehensive (loss)/profit for the period | - | 1 878 | (31 671) | (29 793) | (446) | (30 239) |
| Transactions with owners | | | | | | |
| Distribution | - | - | (12 859) | (12 859) | - | (12 859) |
| Share scheme – options exercised | 1 235 | - | (1 235) | - | - | - |
| Common control transaction | | | | | | |
| Business acquisition under common control | - | (956) | - | (956) | - | (956) |
| Balance at 30 September 2017 | 1 450 888 | 254 378 | 29 455 | 1 734 721 | (345) | 1 734 376 |

| | 30 Sept 2017 R'000 | 30 Sept 2016 R'000 |
|--|-----------------------|-----------------------|
| Composition of other reserves | | |
| Foreign currency translation reserve | 1 878 | - |
| Revaluation of investments | - | (253) |
| Common control reserve | (16 858) | (15 902) |
| Surplus on revaluation of land and buildings | 269 358 | 259 154 |
| | 254 378 | 242 999 |

Condensed segmental report

for the six months ended 30 September 2017

| | Properties R'000 | Branded Product Distribution R'000 | Industrial Manufacturing R'000 | Textile Manufacturing R'000 | Head office and Centralised Services R'000 | Total R'000 |
|--|---------------------|---|--------------------------------------|-----------------------------------|--|----------------|
| 2017 | | | | | | |
| Segment revenue | | | | | | |
| Gross sales | 78 149 | 640 895 | 405 185 | 386 281 | – | 1 510 510 |
| Inter-segment sales | (23 643) | (2 244) | – | – | – | (25 887) |
| | 54 506 | 638 651 | 405 185 | 386 281 | – | 1 484 623 |
| Less: Revenue attributable to discontinued operations | – | (34 394) | – | (158 166) | – | (192 560) |
| Revenue as per statement of comprehensive income | 54 506 | 604 257 | 405 185 | 228 115 | – | 1 292 063 |
| Segment results | | | | | | |
| Profit from continuing operations before finance costs | 56 530 | (16 238) | 14 969 | 5 105 | (22 804) | 37 562 |
| Loss from discontinued operations before finance costs | – | (8 053) | – | (46 512) | – | (54 565) |
| 2016 | | | | | | |
| Segment revenue | | | | | | |
| Gross sales | 74 379 | 592 331 | 306 117 | 402 789 | 113 | 1 375 729 |
| Inter-segment sales (these transactions are at arm's length) | (21 961) | (2 412) | – | – | – | (24 373) |
| | 52 418 | 589 919 | 306 117 | 402 789 | 113 | 1 351 356 |
| Less: Revenue attributable to discontinued operations | – | (34 181) | – | (152 104) | – | (186 285) |
| Revenue as per statement of comprehensive income | 52 418 | 555 738 | 306 117 | 250 685 | 113 | 1 165 071 |
| Segment results | | | | | | |
| Profit from continuing operations before finance costs | 52 697 | (10 929) | 23 892 | (6 066) | (10 428) | 49 166 |
| Loss from discontinued operations before finance costs | – | (2 807) | – | (5 446) | – | (8 253) |

Statistics per share

for the six months ended 30 September 2017

| | | Unaudited 6 months 30 Sept 2017 | Unaudited 6 months 30 Sept 2016* |
|--|---------|--|--|
| Weighted average number of shares in issue | (R'000) | 428 789 | 561 490 |
| Number of shares in issue | (R'000) | 429 559 | 427 982 |
| Diluted weighted average number of shares in issue | (R'000) | 428 789 | 562 546 |
| Basic (loss)/earnings | (cents) | (7,4) | 1,3 |
| Continuing operations | (cents) | 7,8 | 4,4 |
| Discontinued operations | (cents) | (15,2) | (3,1) |
| Headline (loss)/earnings | (cents) | (2,6) | 1,2 |
| Continuing operations | (cents) | 7,8 | 4,3 |
| Discontinued operations | (cents) | (10,4) | (3,1) |
| Diluted (loss)/earnings | (cents) | (7,4) | 1,3 |
| Continuing operations | (cents) | 7,8 | 4,4 |
| Discontinued operations | (cents) | (15,2) | (3,1) |
| Diluted headline (loss)/earnings | (cents) | (2,6) | 1,2 |
| Continuing operations | (cents) | 7,8 | 4,3 |
| Discontinued operations | (cents) | (10,4) | (3,1) |
| Reconciliation between profit and headline earnings | | | |
| Income attributable to shareholders | (R'000) | (31 671) | 7 384 |
| Impairment of property, plant and equipment | (R'000) | 20 223 | – |
| Surplus on disposal of property, plant and equipment | (R'000) | (219) | (926) |
| Loss on disposal of property, plant and equipment | (R'000) | 645 | – |
| Total tax effect of adjustments | (R'000) | (119) | 260 |
| Headline earnings | | (11 141) | 6 718 |

* Comparatives were restated for discontinued operations (refer to note 3.2).

Notes to the unaudited consolidated condensed interim results for the six months ended 30 September 2017

1. Basis of preparation

The unaudited consolidated condensed results for the six months to September 2017 have been prepared in accordance with, and containing the information as required by, International Accounting Standard (IAS) 34: Interim Financial Reporting, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council and are in compliance with the Listing Requirements of the JSE Limited and the requirements of the South African Companies Act as amended. These results do not include all the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual consolidated financial statements as at and for the year ended 31 March 2017.

These results have been prepared under the supervision of the Financial Director, Gys Wege (CA)SA, and have not been audited or reviewed by the Group's auditors, PwC Inc.

2. Significant accounting policies

The unaudited consolidated condensed results have been prepared under the historical cost convention, except for the revaluation of certain properties and financial instruments. The accounting policies adopted are in terms of IFRS and consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2017, except for the adoption of new standards and interpretations effective as at 1 April 2017. The new standards have no impact on the unaudited consolidated condensed financial statements.

3. Significant operating activities

3.1 Taxation and deferred taxation

| | 30 Sept 2017 R'000 | 30 Sept 2016 R'000 |
|---|-----------------------|-----------------------|
| Reconciliation of the applicable tax to the effective tax: | | |
| Continued operations | | |
| Profit before tax from continued operations | 1 374 | 30 163 |
| Tax expense using the statutory rate of 28% | (385) | (8 446) |
| Difference in tax rate from foreign jurisdiction | 310 | – |
| Non-deductible expenses | (438) | (140) |
| Recognition of deferred tax asset on tax losses | 32 042 | 2 524 |
| Effective tax | 31 529 | (6 062) |

3.2 Discontinued operations

The Group announced its intention to discontinue certain textile and branded product businesses and accordingly their results have been separately disclosed on the face of the statement of profit or loss and other comprehensive income. Where practical these results have been restated.

| | 30 Sept 2017 R'000 | 30 Sept 2016 R'000 |
|--|-----------------------|-----------------------|
| Results of discontinued operations | | |
| Revenue | 192 560 | 186 285 |
| Operating loss before impairments and restructuring and retrenchment costs | (18 651) | (8 253) |
| Impairment of assets | (20 223) | – |
| Restructuring and retrenchments costs | (15 691) | – |
| Operating loss before finance costs | (54 565) | (8 253) |
| Finance expense | (10 455) | (10 465) |
| Loss before taxation | (65 020) | (18 718) |
| Income tax expense | – | 1 531 |
| Loss for the period from discontinued operations | (65 020) | (17 187) |
| Cash flows used in discontinued operations | | |
| Net cash used in operating activities | (29 106) | (18 718) |
| Net cash used in investing activities | (2 406) | (7 119) |
| Net cash used in discontinued operations | (31 512) | (25 837) |

The loss from discontinued operations is attributable entirely to equity holders of the parent.

4. Significant investing activities

4.1 Capital expenditure and commitments

| | Capital expenditure 30 Sept 2017 R'000 | Capital expenditure 30 Sept 2016 R'000 | Contractual commitments 30 Sept 2017 R'000 | Contractual commitments 30 Sept 2016 R'000 |
|----------------------------------|---|---|---|---|
| Investment property | – | 6 009 | 21 000 | 1 550 |
| Land and buildings | 277 | 3 279 | – | – |
| Plant and equipment | 29 111 | 17 173 | 7 602 | 3 742 |
| Total capital expenditure | 29 388 | 26 461 | 28 602 | 5 292 |

4.2 Business combinations

Current period

The group has acquired 100% of the shares in Formex Industries Proprietary Limited ("Formex") from Hosken Consolidated Investments Limited ("HCI").

The acquisition of Formex represents a common control transaction as HCI is the ultimate controlling entity of Formex before and after the transaction. The Group has chosen the book value accounting policy, applying the hierarchy for the selection of accounting policies in IAS 8: Accounting Policies, Changes and Accounting Estimates and Errors. The accounting policy choice has been applied consistently to all transactions of a similar nature.

The book value accounting method requires the assets acquired and the liabilities assumed through the reorganisation to be accounted for using the book values in the financial statements of the transferor (HCI).

Formex Industries consists of Formex Pressing and Formex Tubing. Formex Pressing is a technologically competitive entity focusing on the development, manufacturing and supply of pressed components for the automotive market. Formex Tubing specialises in the manufacture of tubular and exhaust-related components.

| Subsidiary name | Acquisition date | Segment | % voting interest acquired | Revenue contributed to the Group R'000 | Net loss contributed to the Group R'000 | Revenue contributed to the Group had the acquisition been effective on 1 April 2017 R'000 | Net loss contribution to the Group had the acquisition been effective on 1 April 2017 R'000 |
|---------------------------------------|-------------------------|----------------|-----------------------------------|---|--|--|--|
| Formex Industries Proprietary Limited | 1 Aug 2017 | Industrials | 100 | 59 857 | (813) | 173 666 | (1 761) |

Prior period

The group acquired the entire issued share capital of Premier Rainwatergoods Proprietary Limited ("Premier").

Premier is a manufacturer of galvanised steel roofing accessories including gutters, downpipes ceiling accessories ducting and general rainwater products.

| Subsidiary name | Acquisition date | Segment | % voting interest acquired | Revenue contributed to the Group R'000 | Net profit contributed to the Group R'000 | Revenue contributed to the Group had the acquisition been effective on 1 April 2016 R'000 | Net profit contribution to the Group had the acquisition been effective on 1 April 2016 R'000 |
|--|-------------------------|----------------|-----------------------------------|---|--|--|--|
| Premier Rainwatergoods Proprietary Limited | 1 June 2016 | Industrials | 100 | 34 160 | 3 394 | 53 655 | 6 573 |

Consideration transferred and identifiable assets acquired and liabilities assumed

The following table summarises the consideration paid for the entity and the amount of the assets acquired and liabilities assumed recognised at the acquisition date.

| | 30 Sept 2017 R'000 | 30 Sept 2016 R'000 |
|--|-----------------------|-----------------------|
| Consideration | | |
| Cash | – | 67 865 |
| Loan from related party | 25 058 | – |
| Contingent consideration | – | 9 086 |
| Total consideration | 25 058 | 76 951 |
| | | |
| Recognised amounts of identifiable assets acquired and liabilities assumed | | |
| Property, plant and equipment | 79 438 | 5 993 |
| Inventories | 44 863 | 22 181 |
| Trade and other receivables | 77 419 | 15 791 |
| Cash and cash equivalents | – | 24 307 |
| Non-current loan | (99 148) | – |
| Deferred liabilities | – | (820) |
| Deferred tax liability | – | (829) |
| Trade and other payables | (58 836) | (6 783) |
| Taxation payables | – | (10 737) |
| Bank overdrafts | (19 633) | – |
| Total identifiable net assets | 24 103 | 49 103 |
| Common control reserve | 955 | – |
| Goodwill | – | 27 848 |
| Total consideration | 25 058 | 76 951 |
| | | |
| Cash flow from this investing activity | | |
| Cash transferred | – | 67 865 |
| Less cash and cash equivalents in the business acquired | (19 633) | (24 307) |
| | (19 633) | 43 558 |

Measurement of fair values in prior period

The assets and liabilities acquired in the prior period were measured on a provisional basis. The accounting for the business combination in the prior period was completed at 31 March 2017 with all identifiable assets acquired and liabilities assumed stated at their fair values.

5. Significant financing activities

5.1 Significant related party transactions

Current period

As referred to in note 4.2, the Group acquired 100% of the shares in Formex from HCl with effect from 1 August 2017 for an amount of R25 million. The transaction was announced on SENS on 10 July 2017 and 21 July 2017.

Prior period

In the prior period the company repurchased 133 507 226 shares from the Southern African Clothing and Textile Worker's Union (SACTWU) for a consideration of R267 014 452. The repurchased shares were delisted and cancelled on 30 September 2016.

5.2 Banking facilities

Prior period

The Group renegotiated its banking facilities in the prior period whereby R650 million of short-term facilities were converted to term funding.

6. Diluted weighted average number of shares

The difference between the weighted average number of shares and the diluted weighted average number of shares in the prior period are due to the impact of the unexercised options under the Group's incentive scheme. The Group's incentive scheme had no impact in the current period.

7. Post period-end events

There have been no reportable post-period-end events.

The Group has entered into a sale of shares and claims agreement with Main Street Holdings Proprietary Limited in terms of which Deneb has agreed to purchase 100% of the shares and claims in New Just Fun Group Proprietary Limited, subject to the fulfilment of conditions precedent which have not been met as at 30 September 2017. The transaction was announced on SENS on 13 July 2017.

8. Dividends/Distributions

The directors have resolved not to declare an interim dividend/distribution for the six months ended 30 September 2017 (2016: Nil).

Commentary

for the period ending September 2017

We mentioned in our results to 31 March 2017 that the Group had a number of loss-making businesses that were weighing on the Group's results. We have taken decisive action with regard to these businesses and a number of restructuring processes are underway or have been completed. The results for the period under review are significantly influenced by these restructuring initiatives. In certain instances, the restructuring affects separately identifiable pieces of businesses and where this is the case, the results for these pieces are reflected as discontinued operations. There are other processes that affect certain product ranges and parts of continuing businesses, and in these cases the costs of exiting these areas remain within the continuing operations.

The restructuring processes affect the following three businesses:

- Winelands Textiles, which in September communicated to its stakeholders its intention to discontinue a significant portion of the business and consolidate what may remain into a single production facility in Worcester. The consultation process is expected to be completed by the end of November. The results for Winelands Textiles are disclosed as discontinued operations;
- The second restructure relates to the Group's office automation business. The Group has decided to concentrate this business on the Gauteng market. We are investigating various opportunities to dispose of the outlying branches to external parties who will then continue to service customers in these regions and good progress has been made in this regard. Should any of the branches not be able to be sold, they will be closed in an orderly and disciplined manner to ensure that customers are not inconvenienced. All the branches, other than Gauteng and the central administration office, are accounted for as discontinued operations; and
- The third restructure relates to our branded sporting goods business. This business has been placed under the control of the Prima management team that has been working on discontinuing loss-making brands, improving operational efficiencies and effectiveness and optimising management structures. The result of these initiatives will see the breakeven point drop significantly.

The costs associated with these restructures have a more pronounced effect on the results for the first half of the year, which is traditionally the slower period for the Group, while the savings will only begin to reflect in the second half. We expect that the full benefits will only accrue in the new financial year although in the case of the office automation business, certain of the costs may continue into the new financial year.

Continuing operations

Outside of the divisions undergoing restructure, the rest of the businesses have struggled to deliver growth in a challenging economic environment. Having said that, if one excludes the three divisions mentioned above, the operating profit before interest and taxation from the remaining divisions did increase by 4% to R68 million.

On the growth front, the following transactions had an effect on the Group's results:

- The acquisition of Formex Industries from our holding company, HCI, was completed with effect from 1 August 2017. This business manufactures specialised pressing and tubing components for the automotive market. Deneb has been managing this business on behalf of HCI for a number of years. Its order book is the strongest it has been in a long time and we are confident that this acquisition will prove to be value enhancing; and
- The formation of HTIC (Hong Kong), which sources goods from overseas manufacturers primarily for its South African client base, including our own Group companies. The business has a long association with the Group, but in prior years it acted as an import agent. As from January 2017, it is classified as a subsidiary. The effect of this is that we now account for all the revenue and all the costs as opposed to just accounting for the net margin earned as was the case previously.

The results for the continuing operations can be summarised as follows:

- Revenue growth of 11% driven largely by acquisition as the current year includes Premier Rainwatergoods for the full six months as opposed to only four months in the prior period; Formex which was acquired effective 1 August 2017; and HTIC which was formed in January 2017;
- Gross margins reduced by 360 basis points, largely attributable to new revenue streams from HTIC and the acquisition of Formex, both of which operate a high volume, low margin business model;

- Interest expense increased by R17 million to R36 million as a result of higher debt levels from the share buyback completed in September 2016 and the interest-bearing debt assumed with the acquisition of Formex;
- The Group recognised a deferred tax asset on tax losses of R32 million; and
- The net profit from continuing operations is up R9 million (37%) to R33 million.

Property segment

Our industrial property portfolio continued to deliver solid results with occupancies at, or close to, 100% for the period. Revenue is up 5,6%, primarily from rental escalations, and operating profit is up 7,3% to R57 million.

During the period under review, we disposed of a property in Lansdowne, Cape Town for R28 million, and subsequent to the reporting period we acquired a new light industrial property in Montague Gardens, Cape Town for R21 million.

Industrial segment

The result for the industrial segment includes revenue from Premier Rainwatergoods for the full six months and two months of revenue from Formex. These acquisitions largely drive the 32% growth in revenue to R405 million.

Operating profit is down 38% to R15 million due in part to pressure on margins as a result of the general business environment but also affected by certain short-term issues. In our non-woven business one of our customers closed their South African operations which resulted in lost turnover. It has taken a bit of time to replace this turnover with a more direct channel to market, but ultimately it will leave us in a stronger position. Furthermore, we have incurred start-up costs in establishing an industrial insulation offering to augment our domestic insulation range. We are pleased with the traction in this area and subsequent to half year we have seen some good revenue growth.

Branded product segment

The branded product segment's performance was disappointing and reflects the challenging retail environment. This segment has three main components: Prima Group (Toys, Stationery and Interactive Games); the continuing piece of the office automation business; and branded sporting goods.

Within the Prima Group, interactive gaming had a strong first six months with both revenue and operating profit up quite substantially. Our stationery business weathered the difficult environment well, reporting some marginal growth. On the other hand, toys had a challenging first six months for two main reasons: retailers came into the year overstocked compounded by a growing trend by retailers to procure later for the peak Christmas season.

The other two businesses, office automation and branded sporting goods, are going through restructuring as discussed above. Even though the restructure process is painful in the short term, the longer-term effects will be to improve operating margins in this segment quite substantially.

Textile segment

Textile manufacturing from continued operations returned to profitability before interest and reported a R5 million operating profit, compared to a R6 million operating loss in the prior year. This turnaround is largely due to the unwinding of the prior year's forex losses, which has seen gross margins improve.

Acquisitions

We announced on SENS on 13 July 2017 that we had entered into a sale and purchase agreement with Main Street Holdings Proprietary Limited, in terms of which we agreed to purchase 100% of the equity of New Just Fun Group Proprietary Limited ("Just Fun"). This transaction is moving through the regulatory process and is expected to be finalised shortly. The acquisition of Just Fun will bolster the Group's position in the toy distribution market as this business does fundamentally the same thing as our own Prima Toys.

On behalf of the board

Stuart Queen

Chief Executive Officer

Gys Wege

Financial Director

22 November 2017

Cape Town

Corporate information

DENEB INVESTMENTS LIMITED

("Deneb" or "the Group" or "the company")

The company's shares are listed under the Financial Services – Speciality Finance sector.

Registration number: 2013/091290/06 (Incorporated in the Republic of South Africa)

JSE share code: DNB

ISIN: ZAE000197398

Income tax

registration number: 9844426156

Registered office: 5th Floor, Deneb House, Cnr Main and Browning Roads, Observatory 7925, Cape Town
PO Box 1585, Cape Town 8000

Directors: J A Copelyn* (Non-executive Chairperson), M H Ahmed*^ (Lead Independent Director),
D Duncan, T G Govender*, L Govender*^, N Jappie*^, A M Ntuli,
S A Queen (Chief Executive Officer), Y Shaik*, R D Watson*^, G D T Wege (Financial Director)
(* Non-executive ^ Independent)

Company secretary: C Philip

Transfer secretaries: Computershare Investor Services Proprietary Limited
Rosebank Towers, 15 Biermann Avenue, Rosebank 2196
PO Box 61051, Marshalltown 2107

Auditors: PwC Inc

Sponsors: PSG Capital Proprietary Limited



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